



# Clondalkin Group Profile

Creating Leading Packaging Possibilities





# Who we are

A LETTER FROM OUR CHIEF EXECUTIVE

Taking on the challenge of relaying who we are in a short letter, I would like to tell you about our vision, our mission and our focus.

## Business, Vision and Mission:

- Our Business is packaging.
- Our Vision is to be the vendor-of-choice in our selected market segments.
- Our Mission is to create and deliver innovative packaging solutions and services developed in partnership with our customers.

## Clondalkin is a Group with Focus. It is our fundamental ethos.

We focus on serving our customers' requirements by:

- Manufacturing value-added packaging products and services supplied to specialist markets where we occupy leading positions by offering superior processes and innovations;
- Developing and adapting progressive technologies and best practices in our chosen specialities;
- Engineering product and process efficiencies from research to origination to production to delivery; and
- Acquiring specialist packaging companies that share our ethos and enrich our business mix.

Our focus is our people who display vision and commitment in pursuit of ambitious customer service objectives. We look to our extended Clondalkin family of 45 companies in 10 countries, and more than 4,000 employees throughout Europe and North America, to deliver superior packaging solutions and services to our customers.

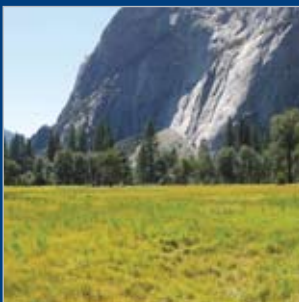
Our focus embraces diversity, new cultures and new influences to keep us positively challenged in putting forward new packaging ideas and services to excite our customers.

Our focus on what we do is our customers' guarantee that they are dealing with world-class specialists experienced in serving their unique packaging requirements.

We seek to deliver outstanding performance in all our endeavours.

We will be pleased to hear from you.

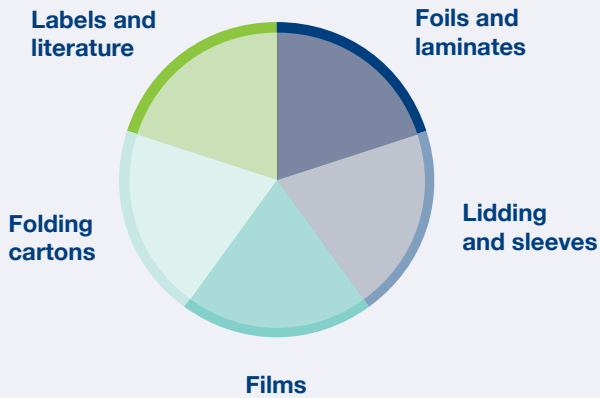
Norbert McDermott  
CEO



We are committed to protecting the environment. Our technology leadership role in originating new packaging solutions repeatedly yields significant environmental benefits.

Please visit our website  
[www.clondalkin-group.com](http://www.clondalkin-group.com)

# Products

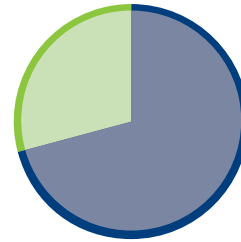


We supply value added packaging products and services to our chosen specialist markets. Our many proficiencies enable our market leadership positions. Our focus defines our market leadership positions.

To deliver superior packaging products and service to our customers:

- We offer multiple production locations and back up facilities nearby our customers' production locations;
- We are well invested in all the packaging converting processes to offer the best fit and the most technologically appropriate solutions;
- We convert a wide variety of material substrates allowing us to offer our customers a range of packaging solutions to meet customised requirements;
- We pioneer and develop new material and new product applications;
- We operate state-of-the-art defect detection, quality and product integrity assurance systems and protocols; and
- We collaborate with our customers in bringing forward exciting packaging innovations.

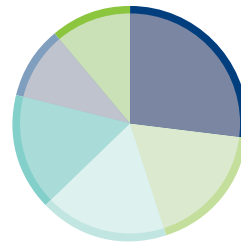
# Markets



## Sales Analysis

- 71% Flexible Packaging
- 29% Specialist Packaging

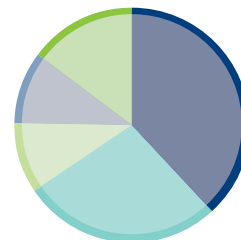
*Our Flexible Packaging businesses include our foil, laminate, plastic and polymer businesses. Our Specialist Packaging businesses include our paper packaging and printing businesses.*



## Sales by Product Markets

- 27% Food & beverage
- 18% Fast moving consumer goods
- 18% Pharmaceutical & healthcare
- 16% Industrial
- 11% Agriculture & horticulture
- 10% Services

*We are leading benchmark suppliers in our chosen markets. Our focus and our many proficiencies define and enable our market leadership positions.*



## Sales by Location

- 39% Netherlands
- 28% North America
- 10% Germany
- 10% United Kingdom
- 13% Other European Countries



# Clondalkin Group

a group with focus

You handle our products every day. Packaging plays a key role in delivering the convenience and service that we have become accustomed to in our modern lifestyles. Our focused attention on all aspects of what we do is our customers' assurance of the integrity, efficiency and functionality of our packaging solutions. Our focus on our customers' requirements drives us forward. Our focus sets us apart.

## Research & development of value-added packaging

We invest significant resources in researching and developing new products. We extensively test material specifications, new formulations, machine-ability, barrier properties and many other features.

Our unique experience in handling all the packaging material substrates from papers to plastics to boards to laminates assures our customers that we have the expertise to create and originate the unique design and material formulation which best suits their requirements.

We are very experienced in originating and producing complex value-added packaging. We operate extensive, well invested and modern in-house design services. Long before the production process starts, packaging possibilities are extensively researched and developed to identify the best product alternatives.

We operate extensive protocols to ensure process and product accreditations are completed efficiently. New product ideas and designs are originated by our extensive customer collaborations and by investing considerable resources in our own technology and origination expertise.



### Investment in technology and in people

We invest significantly in our businesses – more than €300 million in the last five years – to continuously enhance our product service capabilities. We operate in-house training programs to supplement external training to allow our employees to continuously develop their skills. We possess all the technology capability and people resources, experience and creativity to produce innovative and unique packaging solutions for our customers.

### Strong profits and cash flows

Our strategic objective is to generate strong profits and cash flow to finance the continuous development of our businesses for the benefit of our customers, our employees, our suppliers, our financiers, our owners and all the communities that rely on our performance. Our strong annual cash flows give us robust financial flexibility and provide assurance for all our business partners.

### Lasting knowledge-based relationships

Our focus assures our customers of unrivalled expertise in consistently delivering highly differentiated and superior packaging products and solutions.

### Leading market positions

We focus on continuously developing our processes and capabilities to achieve leadership positions in our selected markets. Our focus informs all aspects of our investment and management policies.

### Comprehensive support and service differentiation

Throughout our production processes, we apply extensive and certified quality assurance, defect detection, compliance and delivery checks and protocols to ensure our products meet our own stringent standards and our customers' specifications. We operate state-of-the-art inspection equipment and extensive quality assurance protocols at every stage from origination to delivery.



# Operations

Our service objective is to constantly exceed our customers' packaging expectations in long lasting technology and value-added based relationships. We stand for packaging integrity, innovation and performance time after time.

Clondalkin Group has two divisions; Flexible Packaging and Specialist Packaging.

## Flexible Packaging

Our Flexible Packaging division includes our performance foils, laminated and coated products and engineered films businesses.

We produce and convert multiple material substrates including aluminum foil, paper, polyethylene, polypropylene, polyesters, OPP and PET and other specialised packaging materials. These materials are lacquered, laminated, metalized, wax coated, printed or further processed to achieve the unique presentation, protection, preservation and machine filling requirements of our customers.

## Specialist Packaging

Our Specialist Packaging division includes our folding cartons, labels, leaflets, literature and inserts /outserts businesses and our paper packaging and printing businesses.

*Our products are in your food cupboard, your medical box, your fridge, your bathroom cabinet, your cosmetic box, your garage or garden storage.*



We are extensively equipped in modern and customised offset, flexography, rotary letterpress and digital printing, and also in cutting, creasing, gluing, edging, varnishing, embossing, lining, window patching, tamper-proofing and folding technologies to service our customers' unique finishing requirements.

## Our operating companies and their products

Within the two divisions, the operating companies share complementary production technologies and market delivery protocols.

Under the guidance of divisional leadership teams, actively promoting technology and intelligence exchange, each operating company is able to call upon the product expertise of all Clondalkin Group companies to deliver superior packaging solutions and products in their own local markets.

Innovation, quality, sustainability and continuous improvement are our key success factors. We are a group of experts working together to give you the best product possible. We focus on getting these many requirements precisely right in the packaging solutions we offer our customers.

Our business is about facilitating fantastic product possibilities by designing superior packaging.

# Technology

We offer our customers the widest range of value-added converting technologies. These include extrusion, coating, laminating, metalizing, lacquering, gravure printing, flexographic printing, offset printing and a wide range of finishing and converting technologies.

## Extrusion

Extrusion is the primary manufacturing process used in our plastic flexible packaging businesses. We operate both blown film and cast film extrusion lines. We extrude polyethelene, polypropelene and starch based biodegradable and compostable resins.



*Extrusion involves melting polymer resins and forcing the molten polymer through a die to form plastic film.*

## Coating, laminating and metalizing

Our coating, laminating and metalizing technologies include environmentally friendly wax coating and laminating lines, high speed glue laminating lines, solvent and solvent-free laminating lines and metalizing equipment. These processes enhance the handling, presentation and barrier properties of our packaging materials.



*State of the art coating & laminating processes enhance packaging capabilities such as presentation, filling efficiency and contents preservation.*

## Printing

We operate an extensive range of printing processes, including: gravure printing for long run flexible packaging applications; flexo printing presses for film and paper flexible packaging applications; offset printing for folding cartons and short run flexible packaging; narrow web UV Flexo presses for short run flexographic printing jobs; and digital printing presses for the very short runs.



*Gravure printing lines for larger volume and longer production runs.*



*Offset printing machines for medium volume and shorter production runs.*

## Finishing

Our extensive finishing processes include cutting and creasing and gluing lines for folding cartons, laser engraving for easy opening flexible packaging applications, a wide range of sealing lines for plastic and paper bags, die cutting machinery for lids, shrink sleeve lines, punch making lines as well as embossing, foil blocking, window patching, alpha-numeric numbering, Braille applications and many more unique features.



*Finished for perfect handling and presentation.*

# International businesses delivering world class services

## Holding Company Locations

**Clondalkin Group B.V.**  
ITO Tower, 9th Floor,  
Gustav Mahlerplein 68,  
1082 MA Amsterdam,  
The Netherlands  
T: +31 20 422 6911  
F: +31 20 422 6899

**Clondalkin Group, Inc.**  
The Curtis Center, Suite 965  
Independence Square West  
Philadelphia, PA 19106, USA  
T: +1 215 440 0570  
F: +1 215 440 0624



## Group Locations

### Netherlands

- **Boxes LPF**  
Celsiusweg 37  
8912 AM Leeuwarden  
T: +31 58 233 2121  
www.boxeslpf.nl
- **Cats Flexible Packaging**  
Willingestraat 1  
3087 AN Rotterdam  
T: +31 10 294 1700  
www.cats.nl
- **Flexoplast**  
Postbus 20  
1770 AA Wieringerwerf  
T: +31 227 606 800  
www.flexoplast.nl
- **Linde Vouwkartonage**  
Hanzeweg 14  
7591 BK Denekamp  
T: +31 541 351 230  
www.boxeslinde.nl
- **LPF Flexible Packaging**  
Legolaan 14  
9861 AT Grootegast  
T: +31 594 695 656  
www.lpffp.nl
- **Nimax**  
Industrieweg Oost 4  
6662 NE Elst  
T: +31 481 373 314  
www.nimax.nl
- **Vaassen Flexible Packaging**  
Dorpsstraat 88  
8171 BT Vaassen  
T: +31 578 571 541  
www.vfp.nl
- **Van der Windt Group**  
Nieuweweg 10  
2675 BC Honselersdijk  
T: +31 174 636 111  
www.vanderwindt.com

### Belgium

- **Van der Windt Packaging**  
Lilsedijk 24  
B-2340 Beerse  
Belgium  
Tel. +32(0)14 600420  
www.vanderwindt.com

### United States

- **Accutech Films**  
620 Hardin Street  
P.O. Box 115  
Coldwater, OH 45828  
T: +1 419 678 8700  
www.accutechfilms.com
- **BBF Integrated Solutions**  
10950 Belcher Road  
Largo, FL 33777  
T: +1 866 545 8703  
www.bbfintegratedsolutions.com
- **Cleveland Plastic Films**  
41740 Schadden Road  
Elyria, OH 44035  
T: +1 800 832 6799  
www.clevelandplasticfilms.com
- **Fortune Plastics**  
P.O. Box 637  
Williams Lane  
Old Saybrook  
CT 06475  
T: +1 860 388 3426  
www.fortuneplastics.com
- **Keller-Crescent**  
1072 Boulder Road  
Greensboro  
NC 27409  
T: +1 336 292 4555  
www.kellercrescent.com
- **Spiralkote Flexible Packaging**  
1200 Central Florida  
Parkway  
Orlando, FL 32837  
T: +1 407 859 7780  
www.spiralkote.com

### Canada

- **Direct Plastics**  
20 Stewart Court  
Orangeville, Ontario L9W 3Z9  
T: +1 519 942 8511  
www.directplasticsgroup.com

### Denmark

- **Van der Windt Verpakking**  
Sindalsvej 40  
DK-8240 Risskov  
T: +45 86 247 866  
www.vanderwindt.com

### Ireland

- **Cahill Printers**  
IDA Business &  
Technology Park  
Clonshaugh, Dublin 17  
T: +353 1 241 2000  
www.cahill-printers.ie
- **CB Packaging**  
Unit 524 Grants Place  
Greenogue Business Park  
Rathcoole, Co. Dublin  
T: +353 1 457 4666  
www.cbpackaging.ie
- **Guy & Co. Distribution**  
Boland Industrial Park,  
Units 4, 5 & 6,  
Mallow Road, Cork  
T: +353 21 430 5844  
www.vanderwindt.com
- **Kenilworth Products**  
129 Slaney Road  
Dublin Industrial Estate  
Glasnevin, Dublin 11  
T: +353 1 806 2200  
www.kenilworth.ie
- **Pharmagraphics Guy**  
IDA Industrial Estate  
Ovens, Co. Cork  
T: +353 21 485 0600  
www.pharmagraphicsguy.ie

### Swiftbrook

- **Swiftbrook**  
524 Grants Place  
Greenogue Business Park  
Rathcoole, Co. Dublin  
T: +353 1 457 0549  
www.swiftbrook.ie

### Poland

- **Boxes Prestige Poland**  
ul. Melgiewska 7-9  
20-952 Lublin  
T: +48 81 745 5600  
www.boxes.pl
- **Harlands Labels Poland**  
ul. Melgiewska 7-9  
20-952 Lublin  
T: +48 81 748 7610  
www.harlandslabls.pl

### United Kingdom

- **AP Burt & Sons**  
Severn Paper Mill  
Portishead  
Bristol, BS20 7DJ  
T: +44 1275 842 454  
www.apburt.co.uk
- **Boxes GH**  
Palatine Mill  
Meadow Street  
Great Hartwood  
Lancashire, BB6 7EJ  
T: +44 1254 888 151  
www.boxesgh.co.uk
- **Boxes Prestige UK**  
Baron Avenue  
Earls Barton  
Northampton, NN6 0JE  
T: +44 1604 811 971  
www.boxesprestige.co.uk
- **CB Packaging**  
15 Balloo Drive, Bangor  
Co. Down, BT19 7QY  
Northern Ireland  
T: +44 28 9146 3015  
www.cbpackaging.ie
- **Chadwicks of Bury**  
Villiers Street, Bury  
Lancashire, BL9 6BS  
T: +44 161 763 2100  
www.chadwicks-lids.com
- **Ditone Labels**  
Harvard Industrial Estate  
Kimbolton  
Cambs, PE18 0NJ  
T: +44 1480 862 622  
www.boxesgroup.co.uk

### Harlands Labels

- **Harlands Labels**  
Burma Drive  
Marfleet Lane  
Hull, HU9 5SD  
T: +44 1482 785 300  
www.harlands.co.uk

### Ritchie UK

- **Ritchie UK**  
Hurlford Road, Riccarton  
Kilmarnock, Ayrshire  
KA1 4LA  
T: +44 1563 528 711  
www.ritchie.vir.co.uk

### Germany

- **Hänselflexible Packaging**  
P.O. Box 1744  
D-01691 Freital  
T: +49 351 644 8610  
www.haenselfp.de

- **Wentus Kunststoff**  
Eugen Diesel Strasse 12  
37671 Hörter  
T: +49 5271 689 0  
www.wentus.de

### Spain

- **Cartonplex**  
Polígono Industrial Can  
Cuiàs  
C/ Fusters, 18-20  
08110 Montcada i Reixac  
Barcelona  
T: +34 935 726 530  
www.cartonplex.com

### Switzerland

- **Nyco Flexible Packaging**  
PO Box 385  
Solothurnstrasse 28  
CH- 3422 Kirchberg, Bern  
T: +41 34 447 0047  
www.nyco.ch

- **Flexible Packaging**
- **Specialist Packaging**